



SUPPLY SPHERE

S O L U T I O N S

**YOUR COMPETITIVE EDGE IN AFRICAN
PROCUREMENT & SUPPLY**

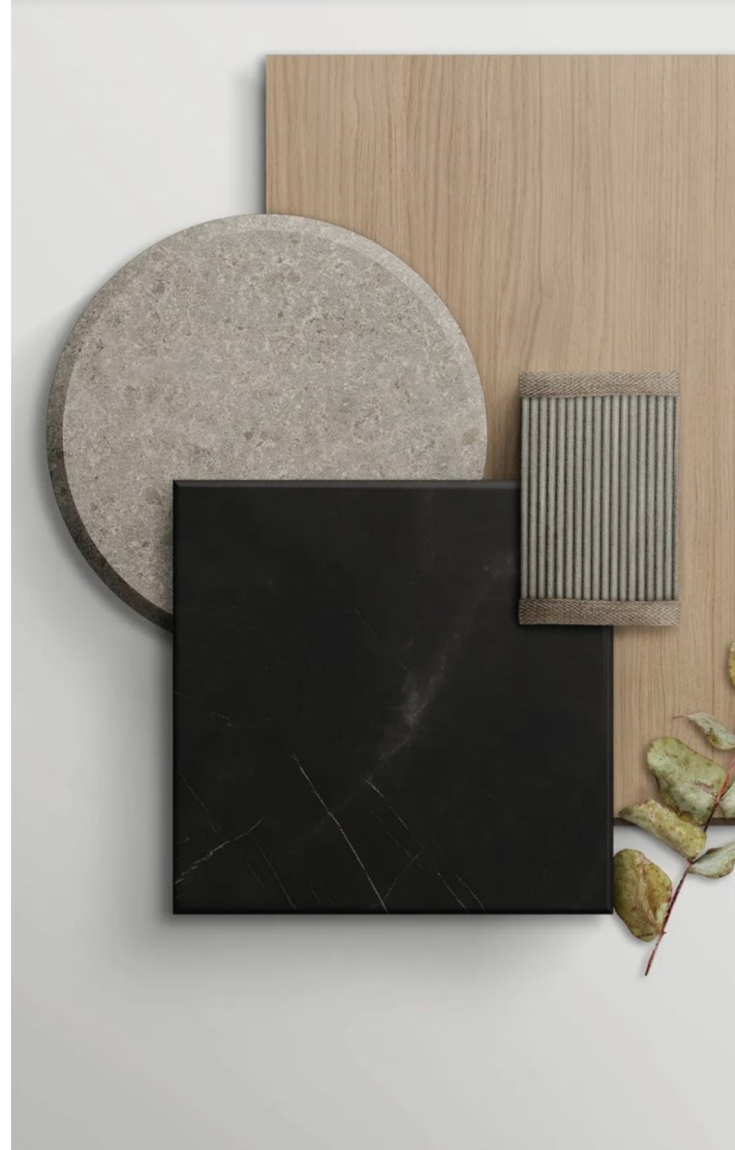


WELCOME TO SUPPLY SPHERE SOLUTIONS

At Supply Sphere Solutions, we understand that today's customers expect more than just products—they seek the right balance of price, quality, service, and convenience. As a growing supplier, we differentiate ourselves by offering a wide range of high-quality products at competitive prices, ensuring exceptional value with every purchase. Our advantage lies in high-volume purchasing power, which enables us to offer highly competitive pricing and low-margin supplies to our customers.



Having a strong partner in the construction industry provides us with valuable insight into the market —helping us understand customer needs, identify trends, and stay competitive in a fast-changing environment. This ensures that the products and services we deliver are always aligned with what the market demands. Our procurement and distribution models are designed with convenience in mind. While online sales may be introduced at a later stage, our immediate focus is on ensuring efficient supply chains and reliable delivery options, making it simple and cost-effective for clients to access the products they need.



By continuously monitoring market trends and customer preferences, Supply Sphere Solutions stays ahead of the curve, providing products that meet customer requirements for both quality and budget—all while maintaining affordability and ease of access. This commitment positions us as a trusted partner for clients seeking reliable, cost-effective, and convenient supply solutions.

END-TO-END SUPPLY CHAIN VISIBILITY





OUR VISION

Our vision is to be the leading supplier of choice for businesses across all industries, delivering unparalleled value through high-quality products, competitive pricing, and seamless procurement solutions. We aim to set the standard for reliability, convenience, and market responsiveness, empowering our clients to thrive in a dynamic global market. We strive to be a highly capable, diversified procurement and supply company that will grow through opportunities that employ our core expertise and partnerships. Our procurement division diligently strives to become the country's leading provider of procurement services and solutions. We focus on optimizing operations, reducing costs for our customers, and providing them with the highest quality of service.



CORE VALUES

CUSTOMER-CENTRICITY

We prioritise our customers' needs, balancing quality, affordability, and convenience to deliver tailored solutions that exceed expectations.

VALUE-DRIVEN EXCELLENCE

We leverage our high-volume purchasing power to provide cost-effective, high-quality products, ensuring exceptional value for every client.

RELIABILITY

We are committed to efficient procurement and dependable delivery, building trust through consistent and timely service.

MARKET AGILITY

By continuously monitoring trends and leveraging insights from our construction industry partnership, we adapt swiftly to meet evolving customer and market demands.

PARTNERSHIP

We foster strong, collaborative relationships with clients and industry partners, positioning ourselves as a trusted ally in their success.



**FULL TURNKEY PROCUREMENT
& SUPPLY CHAIN MANAGEMENT**



SERVICES & PROCESSES OVERVIEW

IDENTIFYING NEEDS

Market Analysis and Alternatives

Conduct thorough market analysis to identify products and potential alternatives that meet operational needs.

Forecasting & Bulk Procurement

Collaborate with clients to forecast quantities, enabling cost-effective bulk purchases.

Quality Assurance

Assess product quality and educate clients on potential supplier risks.

Customized Needs Assessment

Align client needs with organizational goals and future growth strategies.

Lifecycle Cost Analysis

Evaluate total ownership costs, including maintenance, for informed purchasing decisions.

SOURCING

Supplier Identification

Engage suppliers offering the best combination of price, quality, and capacity.

Supplier Vetting & Negotiation

Vet suppliers rigorously and negotiate favorable terms aligned with Supply Sphere Solution's standards.

Market Trends & Insights

Monitor trends to identify innovative products and suppliers.

Sustainable Sourcing

Integrate sustainability into sourcing to align with corporate responsibility.

Risk Assessment

Assess and mitigate supply chain risks through supplier evaluations.





DATABASE MANAGEMENT

Supplier Database Setup

Create and maintain a database of vetted suppliers capable of fulfilling Supply Sphere Solution's procurement needs.

Ongoing Database Updates

Regularly update the supplier database to reflect new suppliers, contact information, and performance metrics.

Data Analytics for Supplier Performance

Use data analytics to evaluate supplier performance, helping clients make informed sourcing decisions.

Categorization of Suppliers

Organize suppliers by category and performance to streamline selection processes and enhance procurement efficiency.

SUPPLIER MANAGEMENT

Continuous Supplier Performance Management

Regularly monitor suppliers on price, quality, and service to ensure optimal performance.

Supplier Evaluation and Rating

Using an implemented system that rates supplier performance, enabling informed decisions on retention or replacement.

Regular Supplier Meetings

Hold routine meetings with suppliers to address issues, discuss upcoming projects, and strengthen partnerships.

Factory Inspections

Conduct on-site inspections to verify supplier capacity, inventory levels, and quality assurance

Supplier Development Programs

Launch initiatives to enhance supplier capabilities, ensuring they meet evolving client needs.



ALUMINIUM WHOLESALE DISTRIBUTION

Supply Sphere Solutions offers a dedicated aluminium wholesale distribution service in Gauteng, supplying curated aluminium profiles and supporting hardware through a structured, volume-led model. Our approach allows fabricators and bulk buyers to access true wholesale pricing without the complexity of direct importing.

By sourcing at scale and holding stock locally, we combine the cost advantages of import-level procurement with the reliability and convenience of local availability. This removes delays, administrative burden, and supply risk, while reducing the need for clients to carry and finance large stock volumes.

Our aluminium distribution service delivers:

- Value-led wholesale pricing through strategic volume sourcing
- Locally held stock for consistent and dependable availability
- Ongoing stock management to support continuity of supply
- A single sourcing partner for both profiles and hardware

This model is designed to support growing businesses through simplified supply, reliable access, and long-term cost efficiency, allowing clients to focus on production while we manage sourcing and supply with clarity and control.



FEATURED TRADE MATERIAL BUT NOT LIMITED TO

ALUMINIUM WINDOWS AND DOORS

Any spec and complete solution ready to fit

BATHROOM FITTINGS

Any spec and complete solution ready to fit

BLINDS

Any spec and complete solution ready to fit

CARPENTRY AND JOINERY

Cupboards, timber doors and skirtings

CEILINGS

Any spec and complete solution ready to fit

ELECTRICAL MATERIALS

Full scope for electrical installations

FF&E AND OS&E

Furniture steel and timber, appliances, linen, beds, mattresses, cutlery and crockery

FIRE EQUIPMENT

Full scope

GLAZING

Showers, Mirrors, and any glass products

GUTTERS & DOWNPIPES

Any spec and complete solution ready to fit

IRONMONGERY

Handles and locks ETC

LIGHT WEIGHT STEEL

Roof trusses, purlins, and rafters

METAL WORKS

Steel door frames

PLANT AND EQUIPMENT

Machinery as well as spares

PLUMBING MATERIALS

Full scope

ROOFING

Complete steel or timber trusses with any type of covering as per specification

SANWARE

Ceramic bathroom ware and brass ware

SOIL DRAINAGE

Full scope

ANY STRUCTURAL STEEL MATERIALS

Structural steel

TILING

Full scope

BUILDING MATERIALS

Full scope

WATERPROOFING MATERIALS

Full scope

YOU NEED IT. WE SOURCE IT.



Kasper Badenhorst

Managerial Leader II, Construction

☎ +243 82 380 6844

✉ KasperB@kamoacopper.com

Kamoacopper site, Territory of Mutshatsha, Province of Lualaba,
Democratic Republic of Congo

Kamoacopper SA

www.kamoacopper.com



REFERENCES

Appointed as the procurement and supply vendor for building materials, furniture, and fittings for our Phase 3 accommodation project at Kamoacopper, the company managed the sourcing and cross-border transport of goods from South Africa to the DRC efficiently and reliably. Their support contributed to the timely completion of the project, and we were pleased with the quality of both the products and the service provided. Overall, the company played a helpful role in ensuring the project stayed on track and within budget.



OUR COMMITMENT TO YOU

At Supply Sphere Solutions, we are more than a supplier: we are a trusted partner. Our goal is to simplify your procurement process whilst delivering high-quality products at prices that work for you. By leveraging industry insights, competitive pricing, and a customer-first approach, we ensure your business thrives in a fast-changing market.



WIDE RANGE OF PRODUCTS

High-quality supplies tailored to meet the needs of businesses across all industries.



COMPETITIVE PRICING

Low-margin supplies made possible by our high-volume purchasing strategy.



RELIABLE SERVICE

Efficient supply chains and dependable delivery options to keep your operations running smoothly



MARKET-DRIVEN SOLUTIONS

Products that evolve with industry trends and customer demands.



CONTACT

34 Du Toit Street, Mrandi, 0157

cindy@supplysphere.co.za

+27 82 678 9155

www.supplysphereresolutions.co.za

